WORKING WITH FORMA

USEFUL TIPS

WHAT	WHO	WHERE	WHY
REGISTER WITH OMWBE	Women- and Minority-Owned Businesses	https://omwbe.wa.gov/	Public clients increasingly prioritize inclusion through methods like Progressive Design-Build and Job Order Contracting. Registering helps FORMA expand subcontractor development efforts.
REGISTER WITH FORMA	All contractors	https://tinyurl.com/register-with-FORMA	FORMA's always looking to identify new businesses we can team with on projects of every scope and scale.
CREATE A CAPABILITY STATEMENT	All contractors	Search engine	A Capability Statement tells potential clients who you are, what you do, and how you are different from your competitors.
JOIN NETWORKING GROUPS	All contractors	Prime Contractor Events, NAMC, AWMB, NWMBA, Tabor 100	Networking is a way for your company to stay relevant in a competitive market by building rapport with Prime Contractors, Owner Representatives, and Subcontractors.
FIND BID OPPORTUNITIES	All contractors	Prime Contractor websites, OMWBE, WEBs, City of Seattle, King County, APEX	Public Agencies and Prime Contractors are required to advertise public works projects for the subcontracting community.
SELF-CERTIFY YOUR BUSINESS	All contractors	WA State Department of Enterprise Services, City of Seattle, King County	Registering with these agencies increases opportunities for Public Works projects. We recommend registering while awaiting OMWBE certification, as Prime Contractors use these directories to find partners.

GROW YOUR BUSINESS WITH JOB ORDER CONTRACTING

FORMA's Small Business Accelerator introduces developing firms to public contracting—offering opportunities via Job Order Contracting that scale to the size and skillset of the contractor—with access to a pipeline of work that fosters growth. **Reach out to the Job Order Contract Project Manager for the region in which you want to work.**

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CITY OF EVERETT | PORT OF EVERETT
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